

Consolidated Financial Statements and Report of  
Independent Certified Public Accountants

**The Pew Charitable Trusts**

June 30, 2017 and 2016

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## Report of Independent Certified Public Accountants

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### **Report on the financial statements**

We have audited the accompanying consolidated financial statements of The Pew Charitable Trusts and its subsidiary, the Pew Research Center, which comprise the consolidated statements of financial position as of June 30, 2017 and 2016, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### **Management's responsibility for the financial statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Pew Charitable Trusts and its subsidiary as of June 30, 2017 and 2016, and the results of their activities and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in cursive script that reads "Gert Gantman LLP". The signature is written in dark ink on a light-colored background.

Philadelphia, Pennsylvania

November 17, 2017

The Pew Charitable Trusts

**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

June 30,

ASSETS	2017	2016
Cash and cash equivalents	\$ 10,430,834	\$ 16,884,175
Accounts receivable	259,205	118,302
Prepaid expenses	3,493,043	3,983,328
Contributions receivable, net	34,396,675	92,540,785
Investments	1,013,130,890	903,090,783
Property and equipment, net	214,352,359	216,544,937
Beneficial interest in supporting charitable trusts	5,346,015,359	5,007,178,803
Retirement plan assets	5,666,790	4,045,230
Other assets	207,883	589,537
Total assets	\$ 6,627,953,038	\$ 6,244,975,880
<b>LIABILITIES AND NET ASSETS</b>		
<b>LIABILITIES</b>		
Accounts payable and other accrued expenses	\$ 13,285,739	\$ 13,096,544
Accrued vacation expense	5,891,683	5,332,721
Grants payable, net	69,114,433	73,089,365
Deferred rent	13,290,977	13,816,055
Accrued pension and postretirement expense	42,797,476	44,650,500
Bonds payable, net	158,754,743	163,793,037
Interest rate swaps	30,425,891	44,416,488
Other liabilities	17,233	233,132
Total liabilities	333,578,175	358,427,842
<b>NET ASSETS</b>		
Unrestricted	875,329,012	791,951,440
Temporarily restricted	73,030,492	87,417,795
Permanently restricted	5,346,015,359	5,007,178,803
Total net assets	6,294,374,863	5,886,548,038
Total liabilities and net assets	\$ 6,627,953,038	\$ 6,244,975,880

The accompanying notes are an integral part of these consolidated financial statements.

The Pew Charitable Trusts

**CONSOLIDATED STATEMENT OF ACTIVITIES**

Year ended June 30, 2017

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
<b>Revenues</b>				
Distributions from supporting charitable trusts	\$ 220,311,751	\$ 47,316,705	\$ -	\$ 267,628,456
Contributions	22,904,348	18,687,535	-	41,591,883
Investment gains, net	57,326,745	-	-	57,326,745
Other income	2,215,841	-	-	2,215,841
Returned grants	921,241	-	-	921,241
Change in the fair value of the beneficial interest in trusts	-	-	338,836,556	338,836,556
Net assets released from restrictions	<u>80,391,543</u>	<u>(80,391,543)</u>	<u>-</u>	<u>-</u>
<b>Total revenues</b>	<u>384,071,469</u>	<u>(14,387,303)</u>	<u>338,836,556</u>	<u>708,520,722</u>
<b>Operating expenses</b>				
Grants	72,103,336	-	-	72,103,336
Program	221,000,268	-	-	221,000,268
General and administration	16,975,168	-	-	16,975,168
Fundraising	<u>6,618,595</u>	<u>-</u>	<u>-</u>	<u>6,618,595</u>
<b>Total operating expenses</b>	<u>316,697,367</u>	<u>-</u>	<u>-</u>	<u>316,697,367</u>
<b>Change in net assets from operating activities</b>	67,374,102	(14,387,303)	338,836,556	391,823,355
<b>Non-operating (income) expenses</b>				
Fixed asset write-off	59,497	-	-	59,497
Change in retirement plan benefit obligation	(7,897,546)	-	-	(7,897,546)
Bond and swap interest expense	5,825,176	-	-	5,825,176
Change in fair value of interest rate swaps	<u>(13,990,597)</u>	<u>-</u>	<u>-</u>	<u>(13,990,597)</u>
<b>Total non-operating income</b>	<u>(16,003,470)</u>	<u>-</u>	<u>-</u>	<u>(16,003,470)</u>
<b>Change in net assets</b>	83,377,572	(14,387,303)	338,836,556	407,826,825
<b>Net assets - beginning of the year</b>	<u>791,951,440</u>	<u>87,417,795</u>	<u>5,007,178,803</u>	<u>5,886,548,038</u>
<b>Net assets - end of the year</b>	<u>\$ 875,329,012</u>	<u>\$ 73,030,492</u>	<u>\$ 5,346,015,359</u>	<u>\$ 6,294,374,863</u>

The accompanying notes are an integral part of these consolidated financial statements.

The Pew Charitable Trusts

**CONSOLIDATED STATEMENT OF ACTIVITIES**

Year ended June 30, 2016

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
<b>Revenues</b>				
Distributions from supporting charitable trusts	\$ 221,943,299	\$ 47,670,403	\$ -	\$ 269,613,702
Contributions	396,225,934	32,709,597	-	428,935,531
Investment gains, net	20,882,725	-	-	20,882,725
Other income	2,570,956	-	-	2,570,956
Returned grants	400,995	-	-	400,995
Change in the fair value of the beneficial interest in trusts	-	-	(325,307,588)	(325,307,588)
Net assets released from restrictions	<u>88,066,076</u>	<u>(88,066,076)</u>	<u>-</u>	<u>-</u>
 Total revenues	 <u>730,089,985</u>	 <u>(7,686,076)</u>	 <u>(325,307,588)</u>	 <u>397,096,321</u>
<b>Operating expenses</b>				
Grants	78,556,786	-	-	78,556,786
Program	211,805,480	-	-	211,805,480
General and administration	17,080,033	-	-	17,080,033
Fundraising	<u>7,037,451</u>	<u>-</u>	<u>-</u>	<u>7,037,451</u>
 Total operating expenses	 <u>314,479,750</u>	 <u>-</u>	 <u>-</u>	 <u>314,479,750</u>
 Change in net assets from operating activities	 415,610,235	 (7,686,076)	 (325,307,588)	 82,616,571
<b>Non-operating expenses (income)</b>				
Fixed asset write-off	422,214	-	-	422,214
Change in retirement plan benefit obligation	(13,848,043)	-	-	(13,848,043)
Bond and swap interest expense	5,487,325	-	-	5,487,325
Change in fair value of interest rate swaps	<u>13,067,843</u>	<u>-</u>	<u>-</u>	<u>13,067,843</u>
 Total non-operating expenses	 <u>5,129,339</u>	 <u>-</u>	 <u>-</u>	 <u>5,129,339</u>
 Change in net assets	 410,480,896	 (7,686,076)	 (325,307,588)	 77,487,232
 Net assets - beginning of the year	 <u>381,470,544</u>	 <u>95,103,871</u>	 <u>5,332,486,391</u>	 <u>5,809,060,806</u>
 Net assets - end of the year	 <u>\$ 791,951,440</u>	 <u>\$ 87,417,795</u>	 <u>\$ 5,007,178,803</u>	 <u>\$ 5,886,548,038</u>

The accompanying notes are an integral part of these consolidated financial statements.

The Pew Charitable Trusts

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

Years ended June 30,

	<u>2017</u>	<u>2016</u>
Cash flows from operating activities		
Change in net assets	\$ 407,826,825	\$ 77,487,232
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation and amortization	10,650,993	10,509,881
Loss on disposal of fixed assets	59,497	422,214
Bad debt expense	-	185,000
Net unrealized and realized gains on investments	(36,414,534)	(7,749,026)
Net change in the beneficial interest in supporting charitable trusts	(606,465,012)	55,693,886
Change in fair value of interest rate swaps	(13,990,597)	13,067,843
Changes in assets and liabilities		
Accounts receivable	(140,903)	193,380
Prepaid expenses	490,285	(92,326)
Contributions receivable	58,144,110	(57,758,909)
Distributions from supporting charitable trusts	267,628,456	269,613,702
Accounts payable and other accrued expenses	189,195	1,686,648
Accrued vacation expense	558,962	446,544
Grants payable	(3,974,932)	(6,364,655)
Accrued pension and postretirement expense	(3,474,584)	(4,500,040)
Other assets and liabilities	<u>(359,323)</u>	<u>3,276,335</u>
Net cash provided by operating activities	<u>80,728,438</u>	<u>356,117,709</u>
Cash flows from investing activities		
Purchase of investments	(1,077,922,701)	(1,902,218,741)
Sale of investments	1,004,297,128	1,560,529,646
Purchase of property and equipment	<u>(8,456,206)</u>	<u>(7,532,446)</u>
Net cash used in investing activities	<u>(82,081,779)</u>	<u>(349,221,541)</u>
Cash flows from financing activities		
Payment of bond principal	<u>(5,100,000)</u>	<u>(4,925,000)</u>
Net cash used in financing activities	<u>(5,100,000)</u>	<u>(4,925,000)</u>
Net (decrease) increase in cash and cash equivalents	(6,453,341)	1,971,168
Cash and cash equivalents at beginning of year	<u>16,884,175</u>	<u>14,913,007</u>
Cash and cash equivalents at end of year	<u>\$ 10,430,834</u>	<u>\$ 16,884,175</u>

Total interest paid was \$5,818,157 and \$5,480,059 for the years ended June 30, 2017 and 2016, respectively.

The accompanying notes are an integral part of these consolidated financial statements.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

June 30, 2017 and 2016

NOTE A - ORGANIZATION

The accompanying financial statements present the consolidated financial position, consolidated activities, and consolidated cash flows of The Pew Charitable Trusts (Pew) and its subsidiary, the Pew Research Center (the Center), (collectively, the Organization). All significant intra-organization accounts and transactions have been eliminated in consolidation.

With primary offices in Philadelphia, Pennsylvania and Washington, D.C., and other locations throughout the world, Pew serves the public interest by improving public policy, informing the public, and invigorating civic life.

Based in Washington, D.C., the Center is a nonpartisan “fact tank” that informs the public about the issues, attitudes, and trends shaping America and the world. In addition to funding, Pew provides administrative support services, including fundraising, accounting, human resources, facilities management, and technology services to the Center.

Pew and the Center are Pennsylvania nonprofit corporations, recognized as exempt from federal income tax as publicly-supported charitable organizations described under Section 501(c)(3) of the Internal Revenue Code of 1986.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

1. Basis of Presentation

The accompanying consolidated financial statements have been prepared and are presented on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP).

U.S. GAAP requires that net assets be classified as unrestricted, temporarily restricted, or permanently restricted based on the existence or absence of donor-imposed restrictions as follows:

*Unrestricted* - Net assets that are not subject to donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the Board of Directors.

*Temporarily restricted* - Net assets whose use by the Organization is subject to donor-imposed stipulations that can be fulfilled by actions of the Organization pursuant to those stipulations or that expire by the passage of time.

*Permanently restricted* - Net assets subject to donor-imposed stipulations that are maintained permanently by the Organization.

Expirations of temporary restrictions on net assets are reported as releases from temporarily restricted net assets to unrestricted net assets, with the exception of contributions received and expended in the same accounting period, which are recorded as unrestricted net assets.

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

June 30, 2017 and 2016

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

2. Cash and Cash Equivalents

Cash and cash equivalents represent cash, short-term securities purchased with an original maturity of three months or less, and money market mutual funds. The Organization's cash and cash equivalents may be held in accounts that are not covered by federal deposit insurance or have balances in excess of federally insured limits. The Organization has not experienced losses on these accounts and believes that it is not exposed to significant credit risk.

3. Beneficial Interest in Supporting Charitable Trusts

Pew is the sole beneficiary of seven individual supporting charitable trusts. Distributions from the trusts are based on a formula which in part is determined by their underlying fair value. Pew's beneficial interest in the trusts is recorded at the fair value of the assets underlying the trusts, and is classified in permanently restricted net assets.

The underlying investments of the beneficial interest in the supporting charitable trusts consist of cash and cash equivalents, government obligations, corporate obligations, mutual funds, equity securities, and tangible asset-backed securities, as well as various alternative assets including hedge, real estate, and private equity funds.

Alternative investments are recorded at their estimated net asset value per share. In the absence of readily determinable fair value, fair value of each investment is determined based on a review of the audited financial statements of the underlying funds, when available, and other information from third parties, including information provided by the fund managers, the general partners, and research performed by The Glenmede Trust Company, NA (Glenmede). At June 30, 2017 and 2016, alternative investments of \$4,249,934,364 and \$4,020,998,324, respectively, were included in Pew's beneficial interest in supporting charitable trusts. Alternative investments carry certain risks, including lack of regulatory oversight, interest rate risk, and market risk. It is reasonably possible that changes in risk factors in the near term would materially affect the amounts reported in the consolidated statements of financial position.

4. Retirement Plan Assets

Retirement plan assets are invested in cash, mutual funds, and exchange-traded funds with readily determinable fair values based on quoted market prices.

5. Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reported period. The most significant management estimates relate to the determination of useful lives of fixed assets, actuarial estimates for the Organization's postretirement plans, value of beneficial interests in supporting charitable trusts, value of interest rate swaps, functional expense allocation, and reported fair values of certain of the Organization's assets and liabilities. Actual results could differ from those estimates.

(Continued)

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

June 30, 2017 and 2016

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

6. Fair Value of Financial Instruments

Financial instruments consist of cash, contributions receivable, investments, beneficial interests in trusts, retirement plan assets, grants payable, interest rate swaps, and bonds payable. The carrying amounts of financial instruments reported in the consolidated statements of financial position approximate fair value.

7. Recently Issued Accounting Pronouncements

Accounting Standards Update (ASU) 2016-02, *Leases (Topic 842)*, was issued to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet, and disclosing key information about leasing arrangements. Under ASU 2016-02, a lessee will recognize in the statement of financial position a liability to make lease payments and a right-to-use asset representing its right to use the underlying asset for the lease term. This ASU is effective for reporting periods beginning after December 15, 2018, with early adoption permitted. An entity will be required to recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach. Management has determined that the Organization has leases that are within the scope of this ASU which will require the reporting of a lease liability and a related right-of-use asset in accordance with the new guidance. Changes made under the new pronouncement are not expected to have a material impact on the Organization's net assets.

ASU 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*, requires changes to the current reporting requirements for not-for-profit entities including: (1) the presentation of two classes of net assets at the end of the period, rather than the currently required three classes, as well as the annual change in each of the two classes; (2) disclosure of expenses using both their natural and functional classification; (3) disclosure of the methods used to allocate costs among program and support functions; (4) the netting of all external and direct investment expenses against investment returns; and (5) additional disclosures regarding general liquidity and the availability of funds to meet short-term expenditures. The new standard is effective for annual financial statements beginning after December 15, 2017. Management has determined that the adoption of this ASU will require new disclosures in the consolidated financial statements, but will not materially affect the total reported amounts of assets and liabilities or revenues and expenses.

NOTE C - CONTRIBUTIONS REVENUE AND RELATED CONTRIBUTIONS RECEIVABLE, NET

Unconditional contributions, including cash, promises to give, and other assets are recorded as revenue at fair value in the year received. The fair value of contributions receivable is recorded at the present value of expected future cash flows using risk-adjusted rates ranging from 1.38% to 3.10%. Conditional contributions are recorded as revenue when stipulated conditions on which they depend are substantially met. Management reviews the historical data related to actual contributions to determine if an allowance is needed. There was no allowance for doubtful accounts at June 30, 2017 and 2016, as management deems all receivables to be collectible.

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

June 30, 2017 and 2016

NOTE C - CONTRIBUTIONS REVENUE AND RELATED CONTRIBUTIONS RECEIVABLE, NET -  
Continued

At June 30, 2017, contributions receivable are expected to be received as follows:

One year or less	\$ 19,342,911
One to five years	11,370,680
Greater than five years	<u>5,446,936</u>
	36,160,527
Less present value discount	<u>(1,763,852)</u>
Total contributions receivable, net	<u><u>\$ 34,396,675</u></u>

NOTE D - INVESTMENTS

Investment sales and purchases are determined using the specific identification method. Changes in the fair value of investments are recognized as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulations.

Investment gains, net include \$20,912,211 and \$13,133,699 of interest and dividend income for the years ended June 30, 2017 and 2016, respectively.

NOTE E - FAIR VALUE MEASUREMENTS

The Organization has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the hierarchy are described below:

- Level 1 Financial assets and liabilities whose values are based on unadjusted quoted prices in active markets that are accessible at the measurement date for identical unrestricted assets or liabilities.
- Level 2 Financial assets and liabilities whose values are based on one or more of the following:
  1. Quoted prices for similar assets or liabilities in active markets;
  2. Quoted prices for identical or similar assets or liabilities in non-active markets;
  3. Pricing models whose inputs are observable for substantially the full term of the asset or liability; or
  4. Pricing models whose inputs are derived principally from, or corroborated by, observable market data through correlation or other means for substantially the full term of the asset or liability.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2017 and 2016

## NOTE E - FAIR VALUE MEASUREMENTS - Continued

Level 3 Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable. These inputs reflect management's judgments regarding the assumptions a market participant would use in pricing the asset or liability.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurements. The Organization's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

The following tables present information about the Organization's financial assets and liabilities that were measured at fair value on June 30, 2017 and 2016, by level within the fair value hierarchy.

Description	June 30, 2017			Total
	Level 1	Level 2	Level 3	
<b>Assets</b>				
<b>Investments</b>				
Cash and cash equivalents	\$ 81,563,374	\$ -	\$ -	\$ 81,563,374
Treasury	88,374,226	-	-	88,374,226
Mutual funds	196,403,518	-	-	196,403,518
Corporate obligations	-	259,361,176	-	259,361,176
Asset-backed securities	-	112,717,019	-	112,717,019
Mortgage-backed securities	-	21,732,654	-	21,732,654
Government obligations	-	63,015,333	-	63,015,333
Equity securities	<u>189,963,590</u>	<u>-</u>	<u>-</u>	<u>189,963,590</u>
Subtotal	556,304,708	456,826,182	-	1,013,130,890
Beneficial interest in supporting charitable trusts	<u>-</u>	<u>-</u>	<u>5,346,015,359</u>	<u>5,346,015,359</u>
Retirement plan assets	<u>5,666,790</u>	<u>-</u>	<u>-</u>	<u>5,666,790</u>
<b>Liabilities</b>				
Interest rate swaps	<u>\$ -</u>	<u>\$ 30,425,891</u>	<u>\$ -</u>	<u>\$ 30,425,891</u>

(Continued)

The Pew Charitable Trusts

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

June 30, 2017 and 2016

NOTE E - FAIR VALUE MEASUREMENTS - Continued

Description	June 30, 2016			Total
	Level 1	Level 2	Level 3	
<b>Assets</b>				
<b>Investments</b>				
Cash and cash equivalents	\$ 72,626,769	\$ -	\$ -	\$ 72,626,769
Treasury	110,863,269	-	-	110,863,269
Mutual funds	152,971,753	-	-	152,971,753
Corporate obligations	-	205,054,643	-	205,054,643
Asset-backed securities	-	111,079,509	-	111,079,509
Mortgage-backed securities	-	16,024,834	-	16,024,834
Government obligations	-	68,172,688	-	68,172,688
Equity securities	<u>166,297,318</u>	<u>-</u>	<u>-</u>	<u>166,297,318</u>
Subtotal	<u>502,759,109</u>	<u>400,331,674</u>	<u>-</u>	<u>903,090,783</u>
Beneficial interest in supporting charitable trusts	<u>-</u>	<u>-</u>	<u>5,007,178,803</u>	<u>5,007,178,803</u>
Retirement plan assets	<u>4,045,230</u>	<u>-</u>	<u>-</u>	<u>4,045,230</u>
<b>Liabilities</b>				
Interest rate swaps	<u>\$ -</u>	<u>\$ 44,416,488</u>	<u>\$ -</u>	<u>\$ 44,416,488</u>

(Continued)

The Pew Charitable Trusts

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2017 and 2016

NOTE E - FAIR VALUE MEASUREMENTS - Continued

The activity of the fair value measurements for the Level 3 assets is as follows:

	The Pew Memorial Trust	Medical Trust	J. Howard Pew Freedom Trust	J.N. Pew Jr. Charitable Trust	Mabel Pew Myrin Trust	Mary Anderson Trust	The Knollbrook Trust	Total
Balance, June 30, 2015	\$ 3,535,931,182	\$ 215,915,204	\$ 726,674,295	\$ 349,930,689	\$ 446,955,468	\$ 48,352,430	\$ 8,727,123	\$ 5,332,486,391
Change in fair value of assets	(37,582,943)	(2,082,640)	(7,502,839)	(3,521,408)	(4,663,124)	(281,361)	(59,571)	(55,693,886)
Distributions from supporting charitable trusts	<u>(178,704,100)</u>	<u>(10,934,183)</u>	<u>(36,736,219)</u>	<u>(17,704,353)</u>	<u>(22,603,457)</u>	<u>(2,483,010)</u>	<u>(448,380)</u>	<u>(269,613,702)</u>
Balance, June 30, 2016	3,319,644,139	202,898,381	682,435,237	328,704,928	419,688,887	45,588,059	8,219,172	5,007,178,803
Change in fair value of assets	402,949,034	24,358,853	82,532,128	39,431,399	50,644,175	5,565,691	983,732	606,465,012
Distributions from supporting charitable trusts	<u>(177,410,709)</u>	<u>(10,848,782)</u>	<u>(36,467,923)</u>	<u>(17,570,871)</u>	<u>(22,436,535)</u>	<u>(2,451,228)</u>	<u>(442,408)</u>	<u>(267,628,456)</u>
Balance, June 30, 2017	<u>\$ 3,545,182,464</u>	<u>\$ 216,408,452</u>	<u>\$ 728,499,442</u>	<u>\$ 350,565,456</u>	<u>\$ 447,896,527</u>	<u>\$ 48,702,522</u>	<u>\$ 8,760,496</u>	<u>\$ 5,346,015,359</u>

NOTE F - PROPERTY AND EQUIPMENT, NET

Property and equipment are capitalized and depreciated using the straight-line method over the estimated useful lives of the assets. Land is recorded at cost and is not depreciated. Maintenance and repairs are charged to expense as incurred. The estimated useful lives of depreciable assets are as follows:

Building	Lesser of 39 years or remaining useful life of the asset
Building improvements	Remaining useful life of the asset
Furniture and equipment	7 years
Information technology equipment and software	3 years
Leasehold and tenant improvements	Lesser of the useful life of the asset or lease term

(Continued)

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

June 30, 2017 and 2016

## NOTE F - PROPERTY AND EQUIPMENT, NET - Continued

At June 30, 2017 and 2016, property and equipment consisted of:

	<u>2017</u>	<u>2016</u>
Land	\$ 90,000,000	\$ 90,000,000
Building and tenant improvements	131,919,418	130,432,744
Furniture and equipment	6,792,404	6,169,241
Information technology equipment and software	34,418,486	29,330,537
Leasehold improvements	<u>11,717,568</u>	<u>11,704,658</u>
	274,847,876	267,637,180
Less accumulated depreciation	<u>(60,495,517)</u>	<u>(51,092,243)</u>
Property and equipment, net	<u>\$ 214,352,359</u>	<u>\$ 216,544,937</u>

Depreciation expense for the years ended June 30, 2017 and 2016 was \$10,589,287 and \$10,448,175, respectively.

## NOTE G - GRANTS PAYABLE, NET

Grant commitments, including multi-year grants, are recorded at fair value. The fair value of expected grant payments is recorded at the present value of expected future payments, discounted at rates ranging from 0.58% to 1.55%. Conditional grants are recognized when the stated conditions are met.

At June 30, 2017, expected payments under grant commitments were as follows:

<u>Year ending June 30,</u>	
2018	\$ 57,322,417
2019	9,378,973
2020	2,523,948
2021	<u>251,000</u>
	69,476,338
Less present value discount	<u>(361,905)</u>
Grants payable, net	<u>\$ 69,114,433</u>

Pew had unpaid conditional grants outstanding of \$1,206,000 and \$908,180 at June 30, 2017 and 2016, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2017 and 2016

## NOTE H - BONDS PAYABLE

At June 30, 2017 and 2016, Pew had \$160,030,000 and \$165,130,000, respectively, of tax exempt bonds outstanding. The interest rate on the bonds is based on the Securities Industry and Financial Markets Association (SIFMA) index, which was 0.90% and 0.41% on June 30, 2017 and 2016, respectively. The bonds are collateralized by an irrevocable letter of credit which expires on October 24, 2021. The bonds are remarketed on a weekly basis by a remarketing agent on a best efforts basis. If the bonds tendered are not remarketed, the letter of credit is in place to satisfy the bond obligation. If the liquidity facility provided by the letter of credit is drawn upon, Pew is obligated to repay the principal on demand. Pew expects that any bonds submitted for tender will continue to be remarketed successfully due to the credit-worthiness of the letter of credit provider. The letter of credit requires that Pew comply with certain financial covenants, with which it was in compliance for the year ended June 30, 2017. The available amount under the letter of credit as of June 30, 2017 was \$162,660,630.

The aggregate future maturities of the tax exempt bonds are as follows:

<u>Year ending June 30,</u>	
2018	\$ 5,280,000
2019	5,465,000
2020	5,655,000
2021	5,855,000
2022	6,060,000
Thereafter	<u>131,715,000</u>
	160,030,000
Deferred financing costs, net of amortization	<u>(1,275,257)</u>
	<u>\$ 158,754,743</u>

Bond interest expense in 2017 and 2016 totaled \$1,126,141 and \$207,614, respectively.

## NOTE I - INTEREST RATE SWAPS

In March 2008, Pew entered into interest rate swap agreements in order to hedge interest rate exposure on its variable rate tax exempt bonds. The terms of the swap agreements are as follows:

<u>Notional amount</u>	<u>Maturity date</u>	<u>Fixed rate</u>	<u>Floating rate*</u>
\$ 79,153,596	4/1/2038	3.366%	67% of USD-LIBOR
80,876,404	4/1/2038	3.327%	67% of USD-LIBOR

\* Calculated on a monthly basis

Pew expensed \$4,699,035 and \$5,279,711 under the interest rate swap agreements for the years ended June 30, 2017 and 2016, respectively.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

June 30, 2017 and 2016

## NOTE J - NET ASSETS

Temporarily Restricted Net Assets

Distributions received from two of the seven supporting charitable trusts are restricted as to purpose. Distributions from the J. Howard Pew Freedom Trust are restricted to a number of purposes related to freedom, the American form of government, and religious faith. Distributions from the Medical Trust are restricted for general medical purposes, including research, education, treatment, convalescence and related purposes. At June 30, 2017 and 2016, temporarily restricted net assets consisted of the following:

	<u>2017</u>	<u>2016</u>
J. Howard Pew Freedom Trust distributions	\$ 11,005,705	\$ 13,075,575
Medical Trust distributions	-	96,414
Temporarily restricted net assets for grants and charitable expenditures	<u>62,024,787</u>	<u>74,245,806</u>
Total temporarily restricted net assets	<u>\$ 73,030,492</u>	<u>\$ 87,417,795</u>

Permanently Restricted Net Assets

Permanently restricted net assets represent the beneficial interest in the seven supporting charitable trusts. (See Note B3.)

## NOTE K - RETIREMENT PLANS

401(k) Plan

Organization-provided 401(k) contributions for eligible employees for the years ended June 30, 2017 and 2016 were \$11,180,617 and \$10,921,489, respectively.

Supplemental Employee Retirement Plan Assets

Certain Pew employees participate in a legacy supplemental employee retirement plan (SERP) that provided employer contributions above the Internal Revenue Service 401(k) caps. That plan is now frozen. The SERP assets and corresponding liability are included in the consolidated statements of financial position in retirement plan assets and accrued pension and postretirement expense, respectively.

(Continued)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

June 30, 2017 and 2016

## NOTE K - RETIREMENT PLANS - Continued

Postretirement Medical and Life Insurance Plan

Pew's Retiree Health Plan (the Plan) provides for limited reimbursement of health care insurance costs for retirees who reach the age of 55 and have at least ten years of service. On June 30, 2016, the Plan was amended. Under the amended Plan, staff who had reached the age of 50 or had ten years of service by June 30, 2016 had the option of (1) being grandfathered into the current Plan, or (2) receiving a Health Savings Account (HSA) cash contribution based on years of service. Staff who had not reached the age of 50 or attained ten years of service by June 30, 2016 became eligible to receive a HSA cash contribution based on years of service. Staff hired on or after July 1, 2016 are not eligible to participate in the Plan.

*A summary of the activity in the benefit obligation follows:*

	<u>2017</u>	<u>2016</u>
Benefit obligation at beginning of year	\$ 38,994,000	\$ 43,388,000
Service cost	3,650,000	6,478,000
Interest cost	1,451,000	2,154,000
Amendments	-	(13,349,000)
Actuarial (gain) loss	(7,960,000)	929,000
Benefits paid	<u>(615,000)</u>	<u>(606,000)</u>
Benefit obligation at end of year	<u>\$ 35,520,000</u>	<u>\$ 38,994,000</u>

*Change in plan assets*

This Plan is unfunded and Pew pays benefits as they become due.

*Components of net periodic benefit cost and other amounts recognized in unrestricted net assets:*

*Net periodic benefit cost*

	<u>2017</u>	<u>2016</u>
Service cost	\$ 3,650,000	\$ 6,478,000
Interest cost	1,451,000	2,154,000
Amortization of prior service cost	(917,000)	620,000
Recognized actuarial loss	<u>173,000</u>	<u>6,000</u>
Net periodic benefit cost	<u>\$ 4,357,000</u>	<u>\$ 9,258,000</u>

(Continued)

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

June 30, 2017 and 2016

NOTE K - RETIREMENT PLANS - Continued

*Other changes in plan assets and benefit obligations recognized in unrestricted net assets:*

	<u>2017</u>	<u>2016</u>
Net actuarial (gain) loss	\$ (7,960,000)	\$ 929,000
Recognized actuarial loss	(173,000)	(6,000)
Prior service credit	-	(13,349,000)
Recognized prior service cost	<u>917,000</u>	<u>(620,000)</u>
 Total recognized in unrestricted net assets	 <u>\$ (7,216,000)</u>	 <u>\$ (13,046,000)</u>
 Total recognized in net periodic benefit cost and unrestricted net assets	 <u>\$ (2,859,000)</u>	 <u>\$ (3,788,000)</u>

*Assumptions*

Weighted average assumptions used to determine the benefit obligation and net periodic postretirement benefit cost at June 30:

	<u>2017</u>	<u>2016</u>
Discount rate	4.25%	3.75%
Assumed health care cost trend rates		
Initial trend rate	3.00%	3.00%
Ultimate trend rate	3.00%	3.00%
Year ultimate trend rate is reached	2017	2016

*Health care cost trend sensitivity analysis*

Pew has the ability to determine benefits independent of changes in health care costs and, as a result, does not perform a health care cost trend sensitivity analysis.

(Continued)

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

June 30, 2017 and 2016

NOTE K - RETIREMENT PLANS - Continued

*Expected future benefit payments*

The benefit payments, which reflect expected future service, are expected to be paid as follows:

<u>Year ending June 30,</u>	
2018	\$ 713,000
2019	879,000
2020	1,012,000
2021	1,140,000
2022	1,276,000
2023-2027	10,324,000

NOTE L - COMMITMENTS AND CONTINGENCIES

Leases

The Organization has entered into operating leases for office facilities in Philadelphia, Washington, D.C., London, and other locations. Occupancy expense for the years ended June 30, 2017 and 2016 was \$5,164,483 and \$6,092,916, respectively.

Future minimum rental payments under these operating leases, as well as leases for equipment rental, are as follows:

<u>Year ending June 30,</u>	
2018	\$ 4,698,661
2019	4,414,542
2020	4,459,585
2021	4,586,107
2022	4,690,423
Thereafter	<u>30,657,021</u>
	<u>\$ 53,506,339</u>

(Continued)

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**

June 30, 2017 and 2016

NOTE L - COMMITMENTS AND CONTINGENCIES - Continued

Pew has entered into agreements to lease or sublease office space in Washington, D.C. and Portland, Oregon through November 2020. Rental income for the years ended June 30, 2017 and 2016 was \$1,907,434 and \$2,960,430, respectively. As of June 30, 2017, the leases and subleases provide for future minimum annual income to be received as follows:

<u>Year ending June 30,</u>	
2018	\$ 705,873
2019	504,397
2020	448,904
2021	<u>187,043</u>
	<u>\$ 1,846,217</u>

Guarantees

Pew is guarantor of a lease agreement for office space occupied by a Pew grantee. The lease term extends through February 28, 2026. Cumulative remaining lease payments at June 30, 2017 total \$2,180,900.

NOTE M - SUBSEQUENT EVENTS

The Organization evaluated its June 30, 2017 consolidated financial statements for subsequent events through November 17, 2017, the date the consolidated financial statements were available to be issued. Based on the Organization's evaluation, no subsequent events meet the criteria under U.S. GAAP for disclosure.